

South Dakota Association of REALTORS® REALTOR® of the Year Selection Procedures

The REALTOR® of the Year program is to recognize the REALTOR® member of the Local Board who has provided outstanding service to the real estate profession and to the community during the year. Each Local Board of REALTOR® of the Year becomes a candidate for the State REALTOR® of the Year and the chosen individual will be recognized nationally.

Each Local Board is requested to submit their REALTOR® of the Year to the State Association office prior to REALTOR® Convention of the Dakotas. At the convention, the State REALTOR® of the Year Selection Committee convenes to consider all candidates as submitted. The criteria for determining the State REALTOR® of the Year is based upon suggested standards from NAR.

The structure and make-up of the State REALTOR® of the Year Selection Committee is comprised of seven (7) REALTOR® members as follows: the two (2) immediate Past State REALTORS® of the Year, any two (2) Past State Presidents and three (3) REALTOR® members at large representing a minimum of five (5) local boards.

The following is used in determining the candidate who will be the next State REALTOR® of the Year.

- All candidates are considered and rated individually by the committee members as set forth below.
- Each candidate is rated in each of the following six (6) categories at the point range for each state below.

	Number of Points Available for each Category
▪ REALTOR® Spirit (25%)	1 – 12.5 Points
▪ Civic Activity (20%)	1 – 10 Points
▪ Business Accomplishments (20%)	1 – 10 Points
▪ Local Board Activity (20%)	1 – 10 Points
▪ State Association Activity (20%)	1 – 10 Points
▪ National Association Activity (5%)	1 – 2.5 Points

- All members of the selection committee confidentially rate each candidate in each category on rating slips provided, which such rating slips shall then be deposited into each candidate's receptacle.
- Each candidate will have 7 ratings in their designated space for each category.
- After all the rating slips have been completed and deposited in each receptacle, the candidate's separate votes will be tabulated and totaled on the chart provided.

Example:

All members open the Aberdeen Board folder. Each member reviews the category of REALTOR® Spirit and independently rates the candidate with points as indicated above (max. points: 12.5) Once all members of the committee have provided an independent rating in the Aberdeen Board receptacle, there should be 7 ratings, which need to be added together to determine the total points for the Aberdeen candidate's REALTOR® spirit.

Then the committee continues with Civic Activity, etc. Once all categories for Aberdeen are done, then the Committee moves to the next local board candidate.

- The candidate with the highest score is declared the State REALTOR® of the Year.