



Sponsored by South Dakota REALTORS® in conjunction with the Dakota RRC

# 7 Things Successful Agents Do Differently: A Proven Business System

## September 30, 2020 / Virtual Zoom Conference

Registration begins at 7:30 AM  
Class starts at 8:00 AM - 5:00 PM

This course demonstrates those things that successful agents do different from the average agent. It gives specific strategies and marketing systems to move their business to the next stage of success both professionally and financially. Attendees will learn how to organize their real estate career like a business, learn how to leverage their market statistics, learn how to plan for retirement and learn how to implement marketing to make these things happen. *Agents of all experience level will find benefit in discovering how to take their business to the next stage of success.*

**Instructor: MONICA NEUBAUER, FRANKLIN, TN**

This course will apply towards: 8 hours Elective - CRS Designation credit, 8 hours each for GRI 501 Designation Credit  
CONTINUING EDUCATION - 8hrs. Elective (CE recognized for credit hours in ND by reciprocity)

	<u>Before August 30</u>	<u>After August 30</u>	<u>Onsite Registration</u>
REALTOR® Member	\$125	\$150	\$175
REALTOR® RRC Member	\$100	\$125	\$150
Non-REALTOR® Member	\$150	\$175	\$200

### RRC Registration Form September 30, 2020

Name \_\_\_\_\_ Firm \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Please check which applies:  RRC Member  Non- RRC Member

Charge:  Visa  MasterCard  Discover or  Check payable to SDAR for \$ \_\_\_\_\_ enclosed.

Card # \_\_\_\_\_ Exp. Date \_\_\_\_ / \_\_\_\_ Amount \$ \_\_\_\_\_

Signature \_\_\_\_\_

**Mail or fax this form to South Dakota REALTORS® at the address listed below. Confirmed registrations ONLY upon receipt of tuition.**

**SDAR REFUND POLICY:** All requests for refunds need to be submitted in writing to SDAR by mail, fax, or e-mail and should include all pertinent information and reason for the refund. Requests for refunds received 14 calendar days prior to the event will receive a full refund minus a processing fee of \$20. Refunds requested less than 14 calendar days prior to the class will receive a 50% refund minus a processing fee of \$20. Refunds requested the day of the class or those registrants who do not attend (no-show) will not be given a refund unless the reason is deemed unavoidable. All approved refunds will be processed within one week following the date of the course. \$25 additional fee for registering at the door.